



**AD PORTS GROUP**

# **REIMAGINING THE FUTURE OF GLOBAL TRADE AND LOGISTICS**





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**Trade** has always been at the heart of human collaboration and social progress, Ever since the first societies set sail, trade has brought the exchange of goods, ideas, stories, and cultures

Today, it remains the engine of the world's economy and continues to grow. But every new interaction brings new levels of interdependency and complexity. As a result, the future requires a holistic and global view.

We are reimagining the future of global maritime trade and logistics. Using our insights and intelligence to create the next era of trade, we are connecting Abu Dhabi to the world. By leveraging our strategic position between East and West, we are transforming trade between the most dynamic regions and the world's fastest-growing economies.





# We are a world-class ports, logistics and trade group

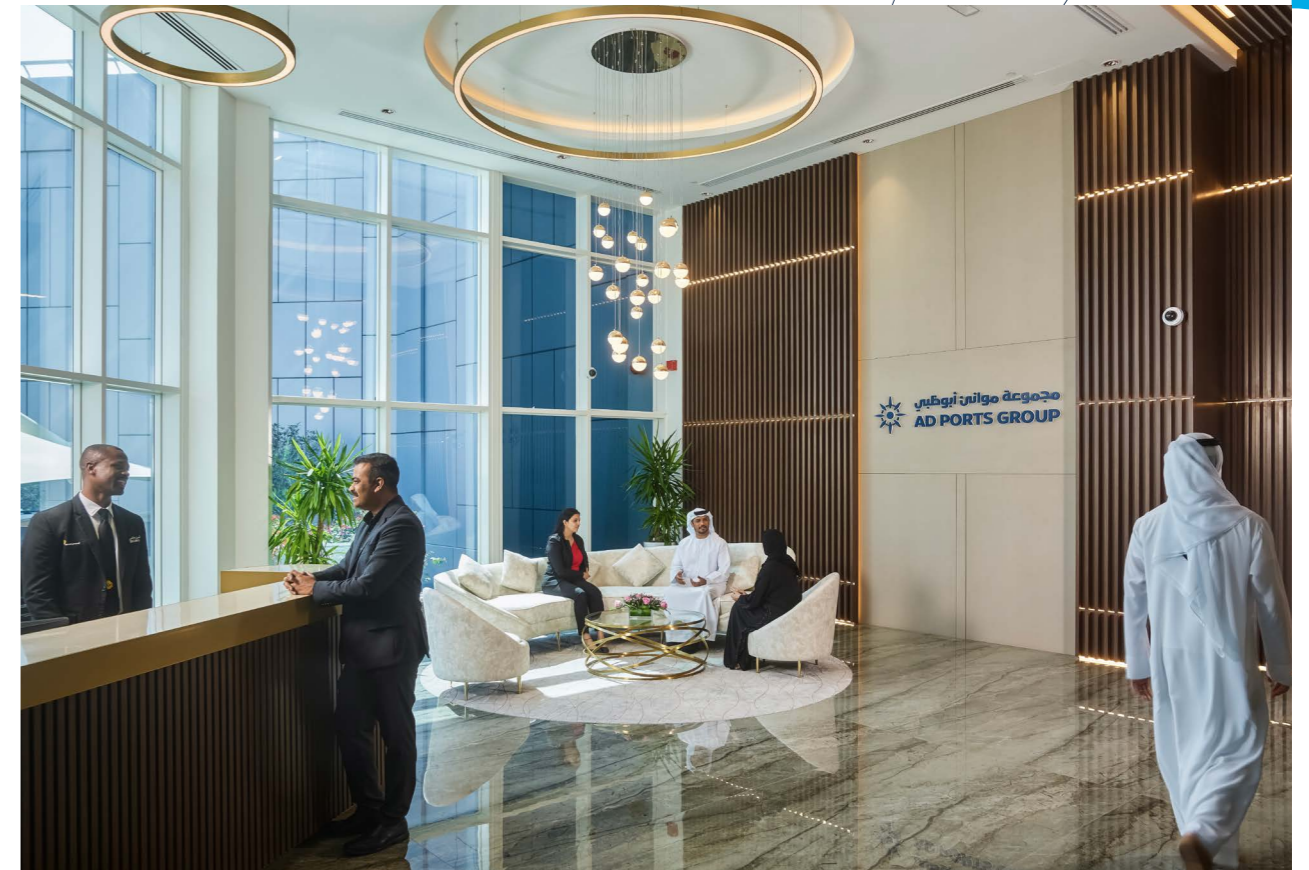
**Our unique group has been created to consider trade from every angle, to transform the way it works, and bring true value to our partners and their customers.**

AD Ports Group is an integrated portfolio of businesses across 5 clusters - Digital, Economic Cities & Free Zones, Maritime & Shipping, Logistics, and Ports - driving the growth of international trade. We provide a competitive trading environment with world-class trade, logistics, technologies, and state-of-the-art infrastructure that delivers efficiencies for our partners and customers.

Our objective is to support a flourishing economy by providing infrastructure and services for economic diversification and globalisation while building long-lasting partnerships with our clients, collaborating with them to drive innovation that helps them meet their goals.



# We exist to reimagine trade, to enable progress for all








## Mission

To position Abu Dhabi at the frontier of global trade, by managing world-class global logistic value chains, driving operational excellence by leveraging digital technologies, meeting stakeholders' dynamic needs, forging relationships, and maximising shareholder value.

## Vision

Driving global trade through an integrated portfolio of world-class ports, economic zone and logistics supply chains.

## Values

-  Ready to respond
-  Eager to collaborate
-  Safe, secure & sustainable
-  Innovative for excellence
-  Fair & committed

# Vertically integrated solutions across 5 clusters

**AD Ports Group's integrated business model provides clear synergies and strong growth. We are a unified team working across our integrated business clusters - Digital, Economic Cities & Free Zones, Logistics, Maritime & Shipping, and Ports.**



القطاع الرقمي  
**DIGITAL**

Our Digital Cluster provides intelligent and innovative digital solutions for our trade and port communities, increasing efficiency, productivity, and access to real-time information.



المدن الاقتصادية والمناطق الحرة  
**ECONOMIC CITIES  
& FREE ZONES**

Our Economic Cities & Free Zones in Abu Dhabi cover a total land area of 550 km<sup>2</sup>, providing a hub for manufacturing and logistics & trade.



القطاع اللوجستي  
**LOGISTICS**

Our Logistics Cluster delivers supply chain and freight solutions to local and international clients providing end-to-end supply chain solutions from the point of origin to the last mile.



القطاع البحري والشحن  
**MARITIME & SHIPPING**

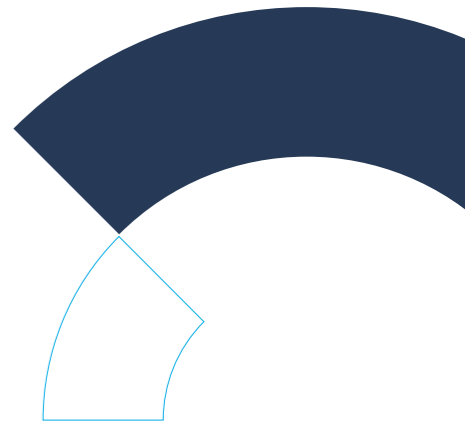
Our Maritime & Shipping Cluster provides world-class marine services, including shipping, transshipment, and offshore logistics. The Cluster also incorporates Abu Dhabi Maritime, which was established to govern and regulate Abu Dhabi's waterways and maritime sector.



قطاع الموانئ  
**PORTS**

Our Ports Cluster owns and operates multiple Ports & Terminals. Their multi-purpose functionality and integrated technologies make them some of the most advanced ports in the region.

# Operating at the Centre of **Global Trade** and Maritime Routes



## GLOBAL

**Global trade is complex. However, our broad portfolio of businesses and expertise allows us to consider trade and logistics from every angle.**

We are international, going beyond borders with businesses and partnerships spanning multiple continents and a global workforce. Our facilities, state-of-the-art infrastructure, multi-modal connectivity, and expertise enable businesses to connect to trade routes and expand their global reach to over 4.5 billion consumers.





**\$ 1 billion**

AD Ports Group has successfully issued US \$ 1 billion 10-year bonds



**\$ 2 billion**

Corporate facility secured with syndicate of 13 banks



**4.2 million Km<sup>2</sup>**

New land leases in economic zones signed in 2022



**22,000+**

Vessels handled in 2022



**31.7+ million**

Tonnes of General Cargo Handled in 2022



**4.33+ million**

TEUs handled in 2022



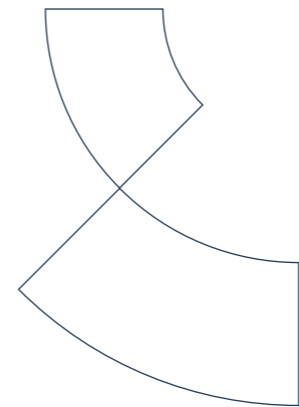
**AED 5.5 billion**

Revenue Growth of 41% YoY





## MERGERS AND ACQUISITIONS



in 2022, the Group accomplished seven mergers and acquisitions transactions, valued at AED 5.9 billion. This enabled the Group to extend its reach into international markets and enhance its capabilities across global trade routes.

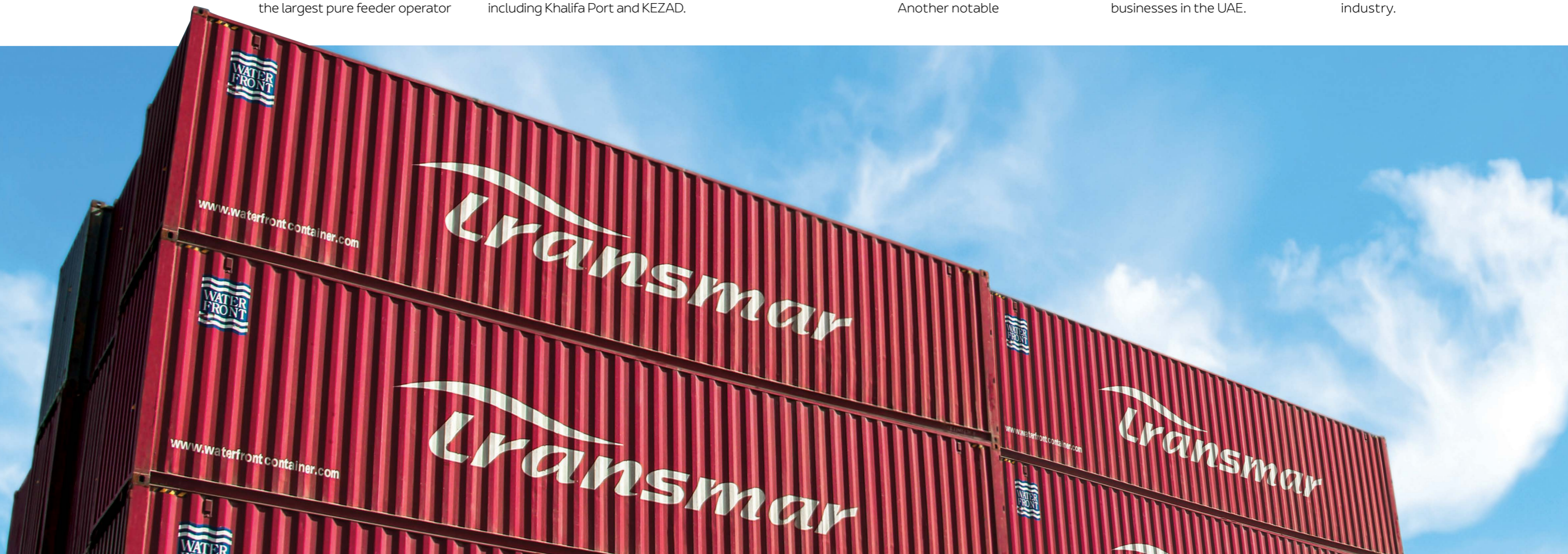
One notable acquisition was an 80% stake in Dubai-based Global Feeder Shipping (GFS), positioning AD Ports Group as the largest pure feeder operator

in the region and third globally by container capacity. Similarly, the acquisition of a 70% stake in International Associated Cargo Carrier (IACC) in Egypt opened up opportunities for expansion in various markets and regions. This included linking core markets in South East Asia, the Indian Sub-continent, the Red Sea, and East Africa to key port and economic zone assets, including Khalifa Port and KEZAD.

Furthermore, AD Ports Group acquired Noatum, a logistics company with operations in 26 countries and a workforce of almost 2,700 people. This AED 2.2 billion acquisition significantly broadened the Group's global footprint and provided a platform to establish a leading international logistics and freight forwarding company. Another notable

achievement was the merger of KEZAD Communities with Al Eskan Al Jamae LLC ("EAJ") to form Abu Dhabi's largest integrated staff accommodation company. AD Ports Group will retain a controlling majority stake in the combined entity, which has an equity value of approximately AED 7 billion, positioning it as one of the largest such businesses in the UAE.

Additionally, the Group also made several other strategic acquisitions, including Divetech, Alligator Shipping Company, SAFEEN Surveys and Subsea Services. These additions expanded the Group's service offerings to include offshore logistics, surveys, and subsea services, meeting the growing demand of the regional oil and gas industry.



## COLLABORATIVE

### Investors in People | ESG & Sustainability

We are a human-centric organisation encouraging innovative new ways of thinking. We are proud to be the first in the Middle East region to receive the prestigious Investors in People (IIP) Platinum accreditation, the international standard for people management.

We prioritise sustainability at AD Ports Group, integrating environmental, social, and corporate governance (ESG) principles into all of our operations. The Group's Board of Directors drive financially sound, socially responsible, and environmentally responsible practices and our sustainability strategy aligns with global frameworks, such as the UN Global Compact, Sustainable Development Goals, and Paris Agreement.

AD Ports Group's comprehensive corporate social responsibility framework focuses on Health, Volunteering, Philanthropy, Education, and Environment, aiming to benefit our communities. We are proud that our efforts have been recognised for delivering the highest standards of ethical business practices.

We are accelerating our decarbonisation roadmap, integrating sustainability and decarbonisation into future Green Ports developments through initiatives like energy efficiency, electrification, and renewable energy transition. We are also exploring alternative energy sources such as hybrid vessels and conversion of our existing fleet to greener fuels.



# TRADE WORKS BETTER WHEN WE WORK TOGETHER

## World-class partnerships



# SIX KEY POLICY ACTIONS TAKEN BY AD PORTS GROUP

- 1 Sustainability framework developed in line with UN SDGs
- 2 Investment into energy efficiency improvements focusing on waste reduction and fuel consumption
- 3 Investments into on-site sewerage treatment projects
- 4 Air Quality monitoring compliant with the National Ambient Air Quality Standard
- 5 Khalifa Port Coral Relocation Project
- 6 AED 880 million invested to construct an award-winning, 8km Environment Protection Breakwater

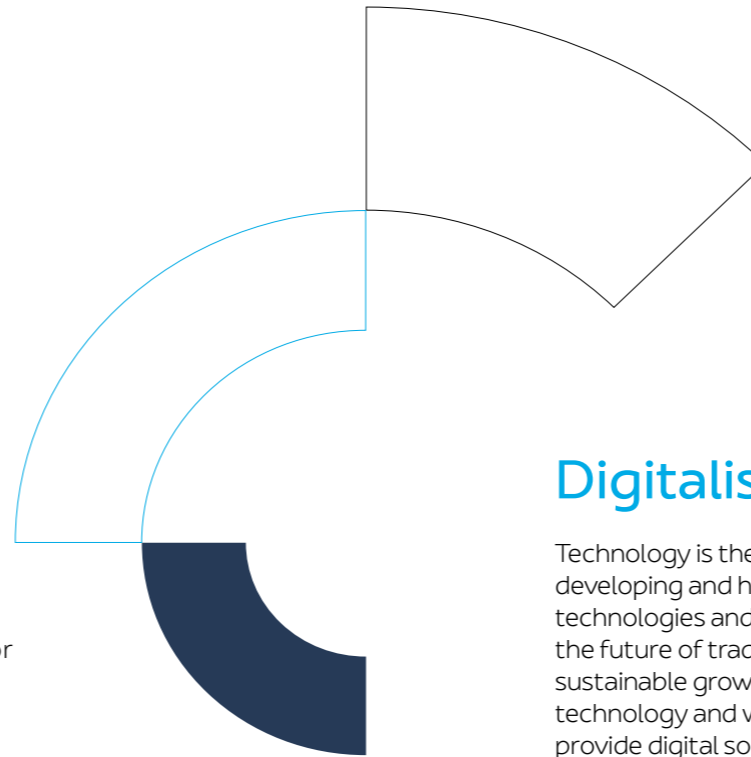
# IMAGINATIVE

## Innovation

Preparing for the trade of tomorrow means reimagining the way it works today. We are using our insights and intelligence to reconsider trade from every angle to unlock growth opportunities for our customers.

We are supporting the diversification of the economy by advancing innovation in the UAE and encouraging new ways of thinking to shape the future of the global maritime and trade industry.

We conceive, execute, and foster innovative ideas in real-time business scenarios across our Group, such as the launch of the first Autonomous Truck System in the Middle East, and delivered proof of concepts in hydrogen powered energy supply, net-zero desalination and sustainable logistics using drone delivery and carbon capture for synthetic carbon neutral fuel production.



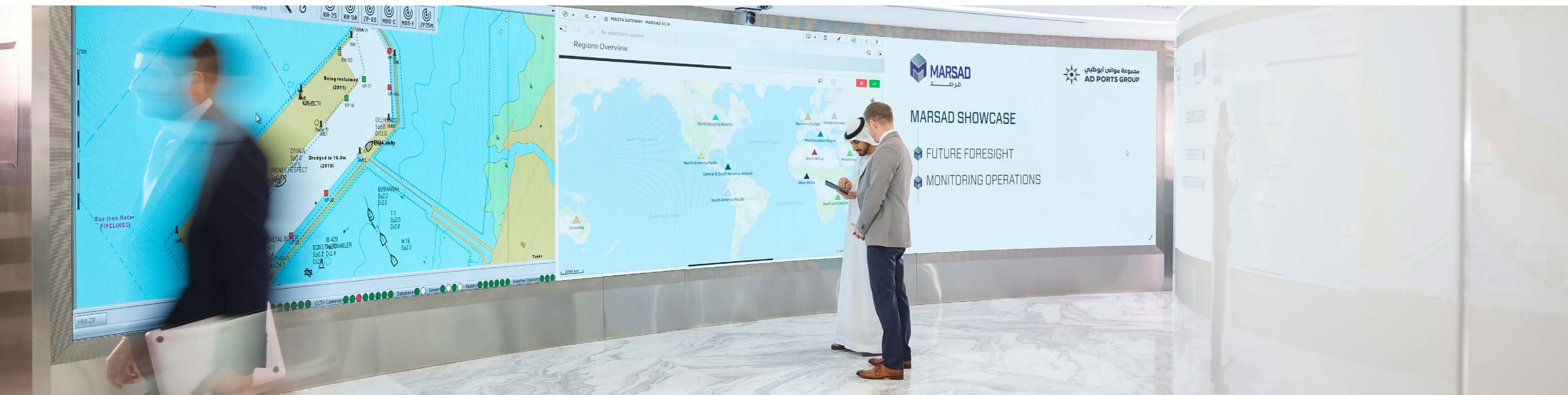
## Digitalisation of Trade

Technology is the future of global trade. We are developing and harnessing the power of emerging technologies and digital transformation to deliver the future of trade, stay competitive and achieve sustainable growth. We invest significantly in technology and world-class infrastructure to provide digital solutions to drive efficiency that accelerates development and trade.

Maqta Gateway, part of our Digital Cluster, developed the region's first Port Community System (mPCS), a leading-edge digital platform solution that provides a single window to facilitate the flow of information between all stakeholders, port authorities, and traders. The platform has evolved to become The Advanced Trade & Logistics Platform (ATLP), developed and operated by Maqta Gateway, under the supervision of the Abu Dhabi

Department of Economic Development, with an aim to integrate and facilitate the operations of trade and logistics sectors, and link the sea, land, air, economic and free zones with all authorities regulating these activities.

Furthermore, Maqta Gateway launched the Food Import and Export Management Information System (FIEMIS) to facilitate food import and export services via ATLP. Moreover, Maqta Gateway has introduced digital airfreight solutions, which are expected to enhance the efficiency of air cargo shipments to and from all airports in Abu Dhabi. These digital airfreight solutions are anticipated to streamline the movement of air cargo shipments to and from all five airports in Abu Dhabi. The business will also develop a new virtual trade corridor between the UAE and Kuwait, based upon ATLP.



# We Invest in People, Shaping a Brighter Future



## ABU DHABI - A GLOBAL TRADE AND MARITIME HUB

Abu Dhabi's logistics capabilities, connectivity, and strategic location provide a unique advantage for our customers as a global trade and maritime hub with strong hinterland and logistics connections across the region. The Government of Abu Dhabi is making extensive investments across manufacturing, R&D and logistics driven by strategic support for innovative initiatives that contribute to the emirate's continued transformation and growth. AD Ports Group is of strategic importance to Abu Dhabi, accounting for 24.10% of Abu Dhabi's non-oil GDP.



'World's Safest City' 2022



## A ROADMAP FOR GROWTH

AD Ports Group continues to grow through prudent investments and the development of world-class infrastructure. Reliable revenue and cash flow generation, and strong institutional support ensure confidence in the organisation. We have a clear roadmap for growth that provides opportunities for sustainable returns in the long term by attracting new investments and partnerships.

**A+**  
Outlook Stable

**S&P Global**

**A+**  
Outlook Stable

**FitchRatings**

**\$1 billion**

AD Ports Group has successfully issued US\$ 1 billion 10 year bonds

**\$5.5 billion**

Revenue for FY2022 (41% YoY Growth)

**4.2 million m<sup>2</sup>**

Land leased in industrial zones during FY2022



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Get in touch



[adportsgroup.com](https://adportsgroup.com)

